

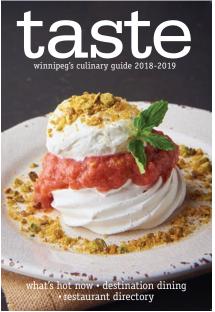


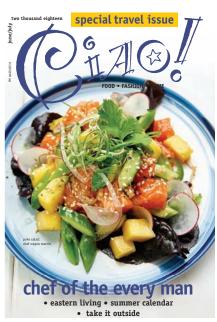
DINING | SHOPPING | ART + ANTIQUES | ENTERTAINMENT | MAPS













2019 MEDIA KIT

Fanfare Magazine Group, Phone 204-943-4439, Fax 204-947-5463 400-112 Market Avenue, Winnipeg MB, R3B 0P4

To promote Winnipeg's best places

That mission statement has developed a passionate following for the publications produced by the company.

THE FANFARE PHILOSOPHY

CREDIBLE EDITORIAL OPINION

Readers want recommendations on how to spend their time and money. They are looking for an informed third-party endorsement that they can trust. Unlike many other local magazines, Fanfare's editorial is not influenced by advertisers. It is based on research and experience; meaning that it can be relied upon by readers.



KNOWLEDGEABLE RESTAURANT REVIEWS

Ciao! reviewers have significant restaurant knowledge, visiting over 150 local restaurants each year. Each visit measures the restaurant on eight criteria: food taste, food presentation, menu, table setting, service, welcome, atmosphere and extras. A review is only written after a minimum of three experiences. Those that don't meet quality standards are removed from the published database. Reviews are printed in *Ciao!* and is repurposed in *WHERE* and *Taste*.









DIRECTORIES OF THE BEST PLACES

The editorial and photography team personally visits over 300 hundred stores, restaurants and attractions each year to see and photograph what these establishments have to offer. Locally owned businesses are always given priority consideration for editorial inclusion. A database featuring over 500 listings is maintained and updated monthly. This database allows WHERE, Ciao! and all other Fanfare publications to offer comprehensive, accurate, up-to-date information on Winnipeg's best places.

ESTABLISHED REPUTATION

The city's oldest local magazine publisher, Fanfare Magazine Group was founded in 1984 by Brad Hughes who was joined in the business by partner and wife Laurie Hughes in 1989. They lead a team committed to publishing the best magazines in the market. Today, Laurie continues to proudly promote the city's best places and draws on the inspiration from her late husband to celebrate local flavour.







where WINNIPEG

More people visit Winnipeg than live here. The overnight travel market represents over 1.3 million visitors a year, compared to the local population of **700,000**. Fanfare publications reach travellers at every stage of both their planning and their visit, so you can be sure to make these numbers mean business for you.

FAST FACTS

Frequency per year 6 issues printed 6 distribution dates

Average annual readership 745,200

Annual distribution 162,000

Average bi-monthly circulation 27,000

Readers per copy 4.6

INSIDE EACH WHERE WINNIPEG

HERE & NOW

Highlights upcoming months' events and calendar for the current issue.

ART+ANTIQUES

Discover highlight of art exhibitions from the city's top public and commercial art galleries, including special art-related events.

ENTERTAINMENT

A round-up of upcoming must-see attractions, tours, and concerts, plus details on festivals, theatre, music and sporting events.

SHOPPING

Complete list of shopping destinations with highlights of products and services offered with each retail establishment.

DINING

An overview of city's Chef Spotlight, new restaurant openings, and Editor's Top 5 Picks. Includes a detailed listing of categorized restaurants and bakeries in Winnipeg.

COVER FEATURES

A 2-page feature showcasing a highlight of what's happening in Winnipeg.

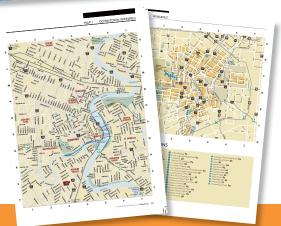
MAPS

Two maps provide both macro guide to the city's central neighbourhoods, along with a list of Winnipeg hotels.









WHERE READERS SURVEY

say WHERE is somewhat or very useful

carry WHERE with them while exploring the city

56%

have read WHERE

52%

of travellers go shopping in the city they are visiting

is the number of worldwide WHERE readers annually

of trust-building since WHERE started publishing

TRAVEL NUMBERS

MILLION

people visited Winnipeg in 2012. Of those, over 1.4 million stayed overnight.

38%

of overnight visits are spent in hotels or motels, with an average stay of 3.8 days

66%

the average hotel occupancy in Winnipeg

573,000

people stay in Winnipeg hotels each year

542,000

people visit for business or convention purposes

2,615,000

people visit for leisure purposes

164,000

American tourists visit each year

70,000

International travellers visit each year

TRAVEL NUMBERS

\$181 is the average per person expenditure of all visitors during their visit **\$62** is the average per person expenditure on food and beverages by visitors during

their stay. This represents an annual market of **\$219.7 million**!

\$26 is the average per person expenditure on shopping purchases by visitors during their stay. This represents an annual market of **\$91.8 million**!

\$13 is the average per person expenditure on recreation and entertainment by visitors during their visit. This represents an annual market of \$46.6 million!

SEASON OF TRAVEL

20% 27% 29% 24%

overnight overnight overnight visits are visits are Jan-Mar Apr-Jun

visits are Jul-Sep

overnight visits are Oct-Dec

Source: Statistics Canada, Research Resolutions

WHERE DISTRIBUTION

TOTAL NUMBER

162,000 Annually 27, 000 Average per issue

6,800+ Rooms

4,488 Occupied

HOTELS OTHER LOCATIONS

LOCATIONS

85%

Distributed in hotels

15% Distributed locally

WHERE REACHES TRAVELLERS

IN HOTELS (57 locations)

AIRPORT • Airport Motor Hotel	ROOMS 56	NORTH ROOMS • Canad Inns Garden City	
Best Western Plus Airport Hotel		• Four Crowns Inn Hotel 24	
 Canad Inns Polo Park Comfort Inn Airport Country Inn & Suites Courtyard Winnipeg Marr Airport Days Inn & Suites Winnip Airport Fairfield Inn & Suites Four Points Winnipeg Air Hampton Inn By Hilton 		• Best Western Plus Pembina	
 Hilton Suites Winnipeg A Holiday Inn Winnipeg Air Polo Park Homewood Suites by Hilt MainStay Suites Sandman Hotel The Grand by Lakeview Hand Resorts Victoria Inn DOWNTOWN	port151 on113100210 lotel101	WEST Boulevard Motel	
 Alt Hotel Best Western Plus Charte House Hotel Canad Inns Health Sciend Centre Colony Square Delta Winnipeg The Fort Garry Hotel Fort Garry Place The Fairmont 	r 91 ces 191 32 393 244 69	• Canad Inns Club Regent	
 Humphry Inn & Suites Holiday Inn Downtown Inn at the Forks Mere Hotel Marlborough Radisson Hotel Winnipeg Downtown 	128 160 116 67 148	6800+ hotel rooms in Winnipeg 4488 occupied any given night citywide	

ADDITIONAL WHERE CIRCULATION (14 locations)

Downtown

- Tourism Winnipeg
- Manitoba Museum
- Portage Place Customer Service
- Red River College
- Travel Manitoba at The Forks
- RBC Convention Centre Winnipeg

Airport

- Winnipeg Airport Authority Guest Services/Tourism Info
- Polo Park Customer Care Centre

North

• McPhillips Street Station Casino

- Arthur Mauro Residence, U of M
- Outlet Collection Mall Customer Info

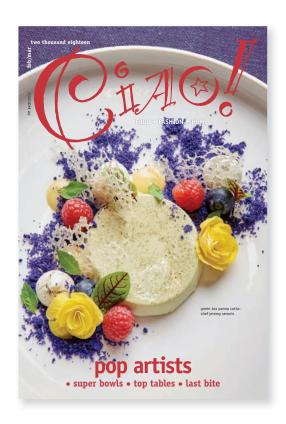
• St. Vital Centre Info

East

Club Regent Casino

West

Assiniboine Park Conservatory



FAST FACTS

Distributed every second month, with four regular issues and two special issues

(Holiday Issue and Culinary Travel Issue)

35,000 copies of each issue are delivered to homes in south and west Winnipeg.

10,000 copies are available at Specialty food and wine stores at no charge.

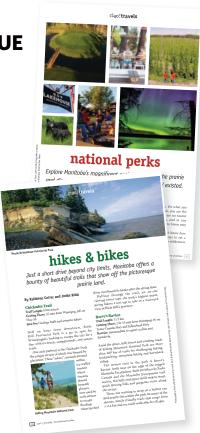
CIAO! is delivered directly to high market areas in south and west Winnipeg and is available free of charge at specialty food and wine stores. Since its inception in 1997 CIAO! has established a loyal and growing readership.

SPECIAL ISSUES:

CULINARY TRAVEL ISSUE

Distributed annually in June to kick-off the summer holiday travel season.

90,000 copies are printed in total, with city distribution of 45,000 copies the same as other issues of Ciao!.
45,000 copies are inserted for home subscribers of Grand Forks and Fargo, North Dakota newspapers.



CIAO! reaches WINNIPEGGERS at home

CIAO! READERS ARE PASSIONATE AND ENGAGED!

THEY DINE OUT FREQUENTLY

...using the magazine to seek recommendations on different restaurant options and fashion trends.

THEY ENTERTAIN AT HOME

OFTEN ...using the magazine to seek recommendations on recipe and decor ideas.

THEY ARE "EARLY ADOPTERS"

...being the first to try a new restaurant, buy a new product, or experience a new service.

THEY ARE PRIMARILY FEMALES

...representing a very influential demographic group that is looking for good restaurant and entertainment advice.

THEY TRY NEW RESTAURANTS

...using the magazine to keep up-todate when seeking new dining ideas.

THEY TRY NEW RECIPES

...referencing current and past issues when entertaining at home.

THEY TRY NEW TRENDS ... seeking local sources for current design, decor and fashion ideas.

THEY TRY NEW ADVERTISERS

...visiting businesses that advertise in Ciao!, trusting the recommendations in each issue because they focus on places that excel at their craft.

SPECIAL HOLIDAY ISSUE

Distributed annually in December for the holiday shopping season, this special issue builds on the ten year legacy of Holiday Lights. It incorporates holiday calendar of events and a multi-page gift guide representing locally owned stores.

90,000 copies are printed in total and delivered to homes along with specialty food and wine stores throughout Winnipeg.





INSIDE EACH CIAO! ISSUE

IN THE KITCHEN

A special editorial feature (6-7 pages) showcases the story of a reputable local chef and restaurant beauty pics. Highlight four distinct dishes with accompanying recipes.

CIAO! COOKS

In this special multi-page feature, Ciao! highlights two local chefs, along with two of their signature dishes and recipes.

CIAO! NEWS

Editorial department highlights current restaurant related news, restaurant openings, culinary events along with an editor's pick/topic.

CIAO! REVIEWS

Also known as Top Tables (6-7 pages), Ciao! editors review 4-5 new and/ or outstanding local restaurants. This department highlights the best restaurants that Winnipeg has to offer and details the dining experience, a variety of appetizers, entrees, and desserts, including decor and customer service.

BEST LIST

A detailed directory for all categorized restaurants and retail establishments within Winnipeg.

SPECIALTY FOOD LIST

A complete list of all specialty food and wine stores in the city.

LAST BITE

This new back page Q & A features Winnipeg people who make the city better. They share their passion for food and the community.





GENERATING RESTAURANT TRAFFIC through special events





Dine ABOUT Winnipeg - Every February

- for Ciao! advertisers only

A celebration of culinary excellence that has become the city's top restaurant event, generating over 10,000 visits over ten days in 2006—this during what is traditionally one of the slowest periods of the year. It offers an exciting opportunity for diners to try a new restaurant or a new dish while visiting a restaurant that is alive with activity. This event allows diners to enjoy a three-course prix-fixe menu, priced at \$18, \$28 or \$38, at participating fine dining restaurants.



Chocolate Festival - Every April

- for Ciao! advertisers only

A spring chocolate festival that features one of the world's favourite foods, this event allows diners to try many different chocolate desserts, all priced at \$7, at participating casual restaurants.



Taste the World for Lunch - Every August

- for Ciao! advertisers only

An ethnic food festival each summer that salutes the global tastes of Winnipeg restaurants. This event allows diners to try different traditional meals at lunch time, all priced at \$12, at participating ethnic restaurants.



MINI CHOCOLATE BACON PANCAKE TOWER

on top finished with chocoline fuch: Banny's All Bay Breakfast & Bru The Forks Market, (204) 956-2227



Good Food Manitoba Awards

Producer, RETAILER and CHEF of the Year

In 2004 Fanfare created the annual Ciao! Good Food Manitoba Awards to recognize the three key sectors in the creation and development of Manitoba food products. The awards are given out for producer, supplier and chef of the year in the creative use and promotion of Manitoba foods.





Kitchen Design Competition

Kitchen Designs of the Year

In 2005 Fanfare created the annual Ciao! Kitchen Design Competition to recognize creativity in the kitchen by honouring top new and renovated kitchens. The awards are given out for creative use of material, space and colour.



Silver Plume Awards

Hotel Employees of the Year

In 1992 Fanfare created the annual WHERE Silver Plume Awards to recognize Hotel Employees of the Year. Awards are presented each year at a gala reception in the spring. This event is always held at a local attraction to celebrate the top hospitality people from each department.





CIAO! DISTRIBUTION

The distibution philosophy for Ciao! magazine promotes Winnipeg's best places by distributing in local specialty food and wine stores across the city. We encourage our readers to be vocal, buy local because entrepreneurial businesses are the ones that give the city its flavour.

PRIVATE WINE AND SPECIALTY FOOD STORE DISTRIBUTION LOCATIONS (8,000 copies)

CITY CENTRE

Best of Friends Gift Shop 251 Donald St Morden's of Winnipeg **Portage Place The Canister Tall Grass Prairie** Vita Health Osborne

674 Sargent Ave 393 Portage Ave 121 Osborne St 202-1 Forks Market Rd 1 - 166 Osborne Ave

POLO PARK/WEST

Cornelia Bean D.A Niels **Decadence Chocolates De Luca Fine Wines** De Luca Specialty Food Frescolio **Fusion Grill High Tea Bakery Kenaston Wine Market** La Belle Baguette Miller's Meat **Roblin Quality Meats Tall Grass Prairie** Vita Health Westwood Vita Health Tuxedo

417 Academy Rd 485 Berry St 70 Sherbrook St 942 Portage Ave 950 Portage Ave 2-929 Corydon Ave 550 Academy Rd 2103 Portage Ave 1855-A Grant Ave 1850 Ness Ave 1867 Grant Ave 5606 Roblin Blvd 859 Westminister Ave 3500 Portage Ave 180 - 2025 Corydon Ave

NORTH KILDONAN

Miller's Meat

7-925 Headmaster Row

NORTH MAIN

Gimli Fish Market Gunn's Bakery Sugar Blooms & Cakes

596 Dufferin Ave 247 Selkirk Ave 1020 McPhillips St **Tenderloin Meats** Vita Health Garden City Young's Market

SOUTH

Aschenti Cocoa Banville & Jones Bernstein's Meats & Deli Calabria Market & Wine De Luca's Trattoria Frescolio **Gimli Fish Market Gimli Fish Market** Marcello's Meat Miller's Meat Miller's Meat Piazza de Nardi Scoop n' Weigh **Greek Market** The Wine House Vita Health St. Vital

1515 Main St 20 - 2188 McPhillips St 1000 McPhillips

782 Corydon Ave 1616 St. Mary's Rd 1-1700 Corydon Ave 139 Scurfield Blvd 66 South Landing Dr 1604 St Mary's Rd 625 Pembina Hwy 1083 St. Mary's Rd 9-200 Meadowood Dr 590 St. Mary's Rd 2-2425 Pembina Hwy 1360 Taylor Ave 1770 Taylor Ave 1440 Corydon Ave 110-1600 Kenaston Blvd 19 - 845 Dakota St

EAST

The Carver's Knife **Constance Popp** Fromagerie Bothwell La Belle Baguette Le Croissant **Sweet C Bakery** Vita Health Reenders 29-1350 Regent Ave 180 Provencher Blvd 136 Provencher Blvd 248 Cathedrale Ave 258 Tache Ave 1555 Regent Ave W 710-1615 Regent Ave W



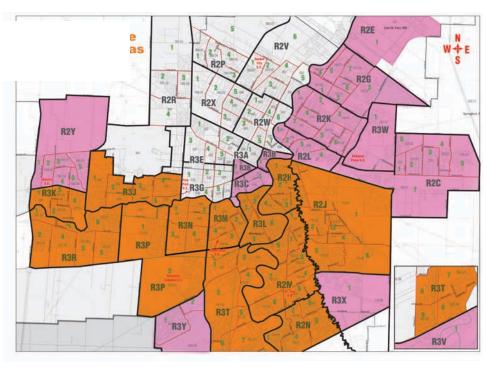
Bi-monthly Door to Door

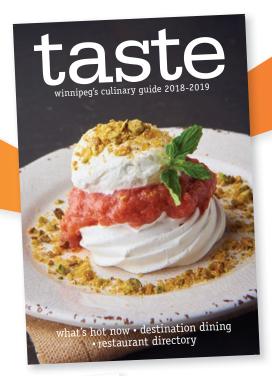
(45,000 copies) Distributed door to door in high income areas by Canstar and Canada Post



Special Holiday Issue

(90,000 copies including orange) Distributed door to door in high income areas by Canstar and Canada Post









taste

winnipeg's culinary guide

'Where should we eat?' is the favourite question asked by more than 2 million Winnipeg visitors every year, and an increasing number of them are arriving with an intent to dine in the city's best restaurants.

These 'culinary tourists' look for a reliable list of the city's best places and recommendations from local editors of food media. This resource is **Taste Magazine**.

Designed to direct convention delegates, tour groups, business people and vacationers to the best neighbourhoods and the best places, *Taste Magazine* is the best place to find Winnipeg's favourite restaurants in one handy guide.

Features

- A list of Winnipeg's best restaurants created by editors of *Ciao!* and *WHERE Winnipeg*.
- Editor's Picks Sidebars
- Culinary Neighbourhood Districts
- Vibrant Restaurant Ads
- Distributed through Tourism Winnipeg, Travel MB, WAA - Airport Info and Tourism Information Centres citywide.

Advertising

Align your restaurant with Winnipeg's best places and get noticed by big spending diners who are making a decision where to spend their money.

ADVERTISING RATES

effective January 1, 2019

Where	Insertions	full pg	2/3 pg	1/2 isle	1/2 pg	1/3 pg	1/6 pg	1/12 pg (b&w)
28,000 per issue	1 time	\$2,900	\$2,380	\$2,130	\$2,075	\$1,400	\$895	\$440
	3 times	2,460	2,030	1,800	1,750	1,220	765	370
	6 times	2,155	1,800	1,590	1,525	1,050	675	330
Ciao!		full pg	2/3 pg	n/a	1/2 pg	1/3 pg	1/6 pg	n/a
45,000 per regular issue	1 time	\$2,460	\$1,970		\$1,595	\$1,155	\$735	
- Feb-Mar - Apr-May	2 times	2,300	1,825		1,475	1,065	680	
- Aug-Sept	3 times	2,140	1,685		1,355	980	615	
- Oct-Nov	4 times	1,970	1,530		1,230	890	560	
Ciao!		full pg	2/3 pg	n/a	1/2 pg	1/3 pg	1/6 pg	n/a
Special Editions 90,000	1 time	\$3,690	\$2,955		\$2,395	\$1,735	\$1,105	
per issue - Jun-July	2 times	3,325	2,660		2,155	1,560	995	
- Dec-Jan								
T4-		full an	2/2	/		1/2	4/6	
Taste 55,000		full pg	2/3 pg	n/a		1/3 pg	1/6 pg	
annually	1 time	\$2,540	\$2,025			\$1,140	\$780	

DISCOUNT POLICY

This is a net non-commissionable rate card. Agency commission discounts not applicable

DISCOUNTS FOR WHERE ADVERTISERS

- With a 3 time or greater contract take 5% off Ciao! rates
- With a 3 time or greater contract take 5% off Taste rates

DISCOUNTS FOR CIAO! ADVERTISERS

- With a 4 time contract take 5% off Taste rates (can be combined with WHERE discount)
- With a 2 time or greater contract in Ciao! add 50% to Ciao! rate for Ciao! Special Edition rates

DISCOUNT PAYMENT PLANS

- With a 6 time contract in WHERE or a 4 time or greater contract in Ciao! take 5% off for advance autodebit payment or take 5% for advance credit card payment
- · All other publications and frequencies take 5% off for advance credit card payment or take 5% off for advance autodebit payment

PREMIUMS

- COVER POSITIONS: inside covers add 10%, outside back cover add 25%
- SPECIAL POSITIONS: guaranteed position add 10%
- TAXES: add 5% GST

PUBLICATION SCHEDULE

January 2019 - January 2020

Public	ation 2019	Booking Deadline	Camera Ready Art Deadline	Prepay Date	Distribution Date
Ciao!	Feb/Mar	3-Jan	4-Jan	1-Feb	23-Jan
WHERE	Mar/Apr	5-Feb	8-Feb	1-Mar	28-Feb
Ciao!	Apr/May	6-Mar	8-Mar	29-Mar	27-Mar
WHERE	May/Jun	3-Apr	10-Apr	1-May	30-Apr
TASTE	2019-20	4-Apr	12-Apr	2-May	2-May
Ciao!	Jun/Jul	1-May	3-May	31-May	22-May
WHERE	Jul/Aug	5-Jun	7-Jun	28-June	28-June
Ciao!	Aug/Sep	3-Jul	5-Jul	1-Aug	24-July
WHERE	Sep/Oct	7-Aug	9-Aug	30-Aug	30-Aug
Ciao!	Oct/Nov	3-Sep	6-Sep	1-0ct	25-Sep
WHERE	Nov/Dec	9-0ct	11-0ct	1-Nov	31-0ct
Ciao!	Dec/Jan	6-Nov	8-Nov	29-Nov	27-Nov
WHERE	Jan/Feb 2020	3-Dec	6-Dec	31-Dec	31-Dec

AD SIZE & PRODUCTION SPECIFICATIONS

Please make document size exactly the same as ad size (add .125" bleed and crop marks ONLY on full page ads)

	WHERE		CIAO!, TASTE		
	Width"	Height"	Width"	Height"	
Full Page [with .125" bleed]	8.375	11.125	6.25	9.25	
Full Page [trim size]	8.125	10.875	6.	9.	
2/3 Page	4.6875	10.	3.625	8.125	
1/2 Page [horizontal]	7.125	4.875	5.5	4.	
1/2 Page [island]	4.6875	7.375	N/A	N/A	
1/3 Page [square]	4.6875	4.875	3.625	4.	
1/3 Page [vertical]	2.25	10.	1.75	8.125	
1/6 Page	2.25	4.875	1.75	4.	
1/12 Page	2.25	2.3125	N/A	N/A	

PREFERRED MATERIAL SPECIFICATIONS

- Please submit press-ready PDFs
- Email if smaller than 9MB, if larger than 9MB files can be placed on our FTP site or sent via dropbox.

FTP ACCESS Call 943-4439

ACCEPTABLE FORMATS FOR CAMERA READY ADS

- Adobe Acrobat PDF press-ready
- No Word, Corel or other Microsoft files accepted
- Photos must have minimum resolution of 300 dpi and must be CMYK. No RGB files
- All document colours must be CMYK. No RGB or spot colour

